

**Compelling People The Hidden Qualities That Make Us Influential John Neffinger PDF**

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**Connect, Spotlight on INFLUENCE - Enterprisers Project** Matthew Kohut, and John Neffinger Amy J.C. Cuddy is an associate professor of business administration at harvard Business school. Matthew kohut and John Neffinger are the authors of *Compelling People: The Hidden Qualities That Make Us Influential* (hudson street press, august 2013) and principals at Knp communications. **John Neffinger | HuffPost** John is also the co-author of *Compelling People: The Hidden Qualities That Make Us Influential*, which has been translated into 11 languages. John was a founding partner of KNP Communications, where he has coached hundreds of clients, including national political figures, television personalities, and corporate executives. **Compelling people : the hidden qualities that make us ...** *Compelling people : the hidden qualities that make us influential Item Preview remove-circle ... Compelling people : the hidden qualities that make us influential. by Neffinger, John, author; Kohut, Matthew, author. Publication date 2014. Compelling People by John Neffinger, Matthew Kohut ... About Compelling People. Required reading at Harvard Business School and Columbia Business School. Everyone wants to be more appealing and effective, but few believe we can manage the personal magnetism of a Bill Clinton or an Oprah Winfrey. **Compelling People: The Hidden Qualities That Make Us ...** *Compelling People: The Hidden Qualities That Make Us Influential by John Neffinger, Matthew Kohut Required reading at Harvard Business School and Columbia Business School. Everyone wants to be more appealing and effective, but few believe we can manage the personal magnetism of a Bill Clinton or an Oprah Winfrey. **Compelling People (Audiobook) by John Neffinger, Matthew ...** Written by John Neffinger, Matthew Kohut, Audiobook narrated by Tim Andres Pabon. ... The Hidden Qualities That Make Us Influential By: ... Where does Compelling People rank among all the audiobooks you've listened to so far? It does not speak about the typical ways to influence others (mirroring, etc.) but delves into the subconscious. ... **Compelling People: The Hidden Qualities That Make Us ...** *Compelling People: The Hidden Qualities That Make Us Influential - Kindle edition by John Neffinger, Matthew Kohut. Download it once and read it on your Kindle device, PC, phones or tablets. Use features like bookmarks, note taking and highlighting while reading Compelling People: The Hidden Qualities That Make Us Influential.***

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